

## **BUSINESS STANDARD: SBDI - Leidos/Thorpe/Staples**



- <u>S</u>mall <u>B</u>usiness <u>D</u>irect <u>I</u>nstall
- Serves Ameren Illinois small businesses and small public facilities with DS-2 (electric) delivery rate code
- Subset of standard energy saving measures with incentives based on watt reduction
- Coordinates direct installation of energy saving measures by a registered Program Ally
- Electric savings measures only almost exclusively lighting

### **BUSINESS STANDARD: SBDI - Eligibility:**





- Ameren Illinois non-residential customers with a rate code of DS-2 (electric) are eligible to participate
- Any qualified measure connected to DS-2 metered account is eligible
  - For example, if a customer has a large campus or building with several meters, only items connected to a DS-2 metered account can participate in SBDI
- Utility account number or copy of utility bill is required to confirm eligibility

#### **BUSINESS STANDARD: SBDI- Incentives:**



- The SBDI Offering works in cooperation with other Business Program offers
- The measures offered are a smaller subset of Business Program available measures so that the highest incentives can be offered on the most commonly found inefficient equipment in small facilities
- SBDI always offers the highest incentives for the available measures for eligible customers
- Small facilities are always able to take advantage of incentives through other Business Program offers, but cannot be incentivized twice for the same measure.

## **BUSINESS STANDARD: SBDI - Energy SnapShot:**



#### Customer facing report with customizable Ameren messages







#### **BUSINESS STANDARD: SBDI – SBEAs:**



- <u>S</u>mall <u>B</u>usiness <u>E</u>nergy <u>A</u>dvisors
- Manage all field aspects of the SBDI Offering within their territory
- Primary focus is Program Ally management
- Do not perform Assessments, but help distribute customer leads to Program Allies and aids in customer outreach if needed
- Perform all Pre and Post Inspections within their territories
- Recruit and train new Small Business Program Allies
- Work in tandem with Standard BUS EA counterpart

# What's New For 2019



- Measures for 2019 are dedicated to lighting upgrades, gas and HVAC measures are no longer offered and are referred to the Standard Program.
- Incentives for lighting measures were not reduced, they are staying at the same rate as the last Quarter of 2018
- Incentives for Occupancy sensors were increased to \$55.00 each
- Occupancy sensors with Daylight sensing were added with an incentive of \$75.00 each
- An incentive of \$40.00 was added for new LED "OPEN" signs
- General labor can be used for fixture removal, ICC certified personnel are required for electrical connections.