

# EaaS for APEC

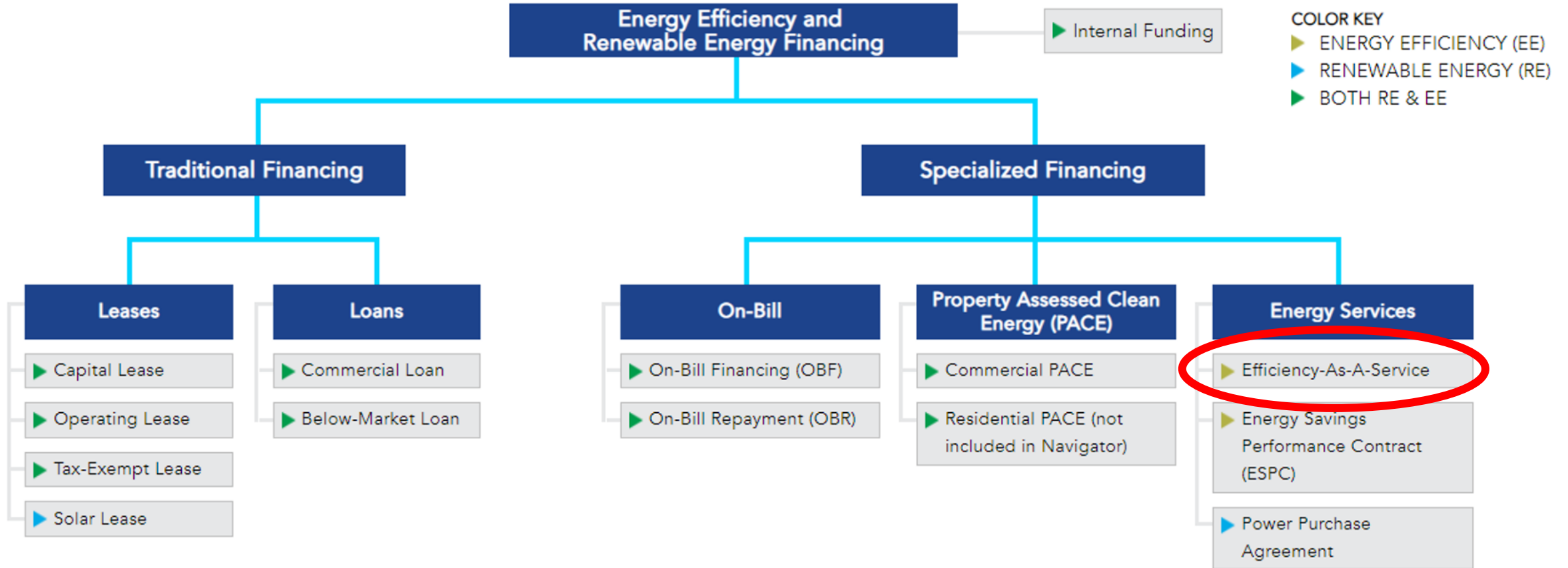


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# Financing options available in the market





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## as-a-Service

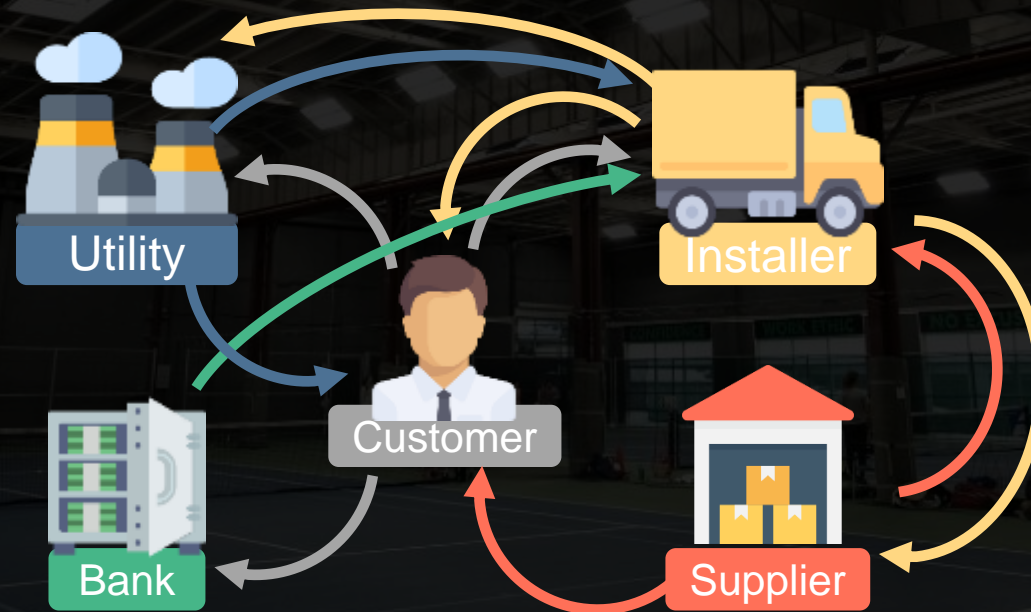
Uber



- Markets are getting more complex
- Acquire outcomes not inputs
- Pay for value not cost
- Focus on doing what you do best

# Problem

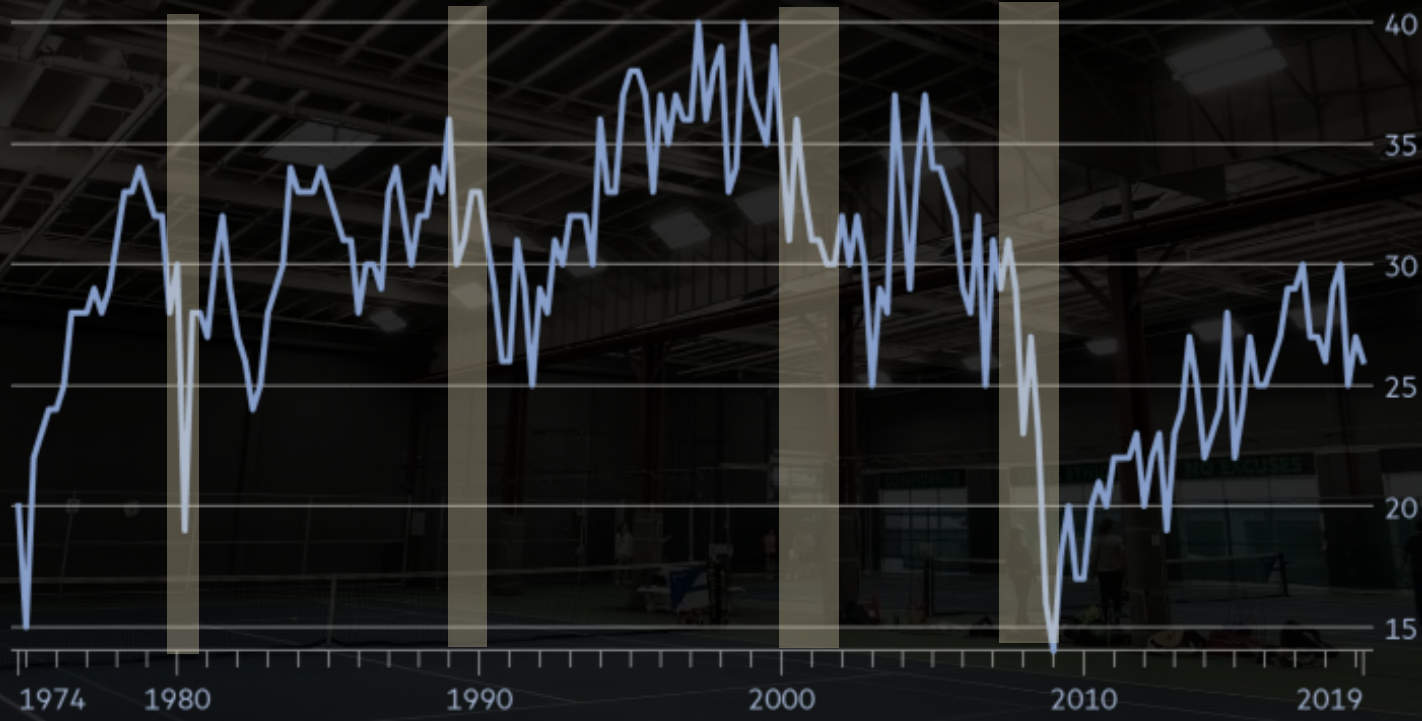
Effectively managing efficiency is costly





# Problem

Capital expenditure plans for US small businesses (index points)



Source: NFIB  
© FT



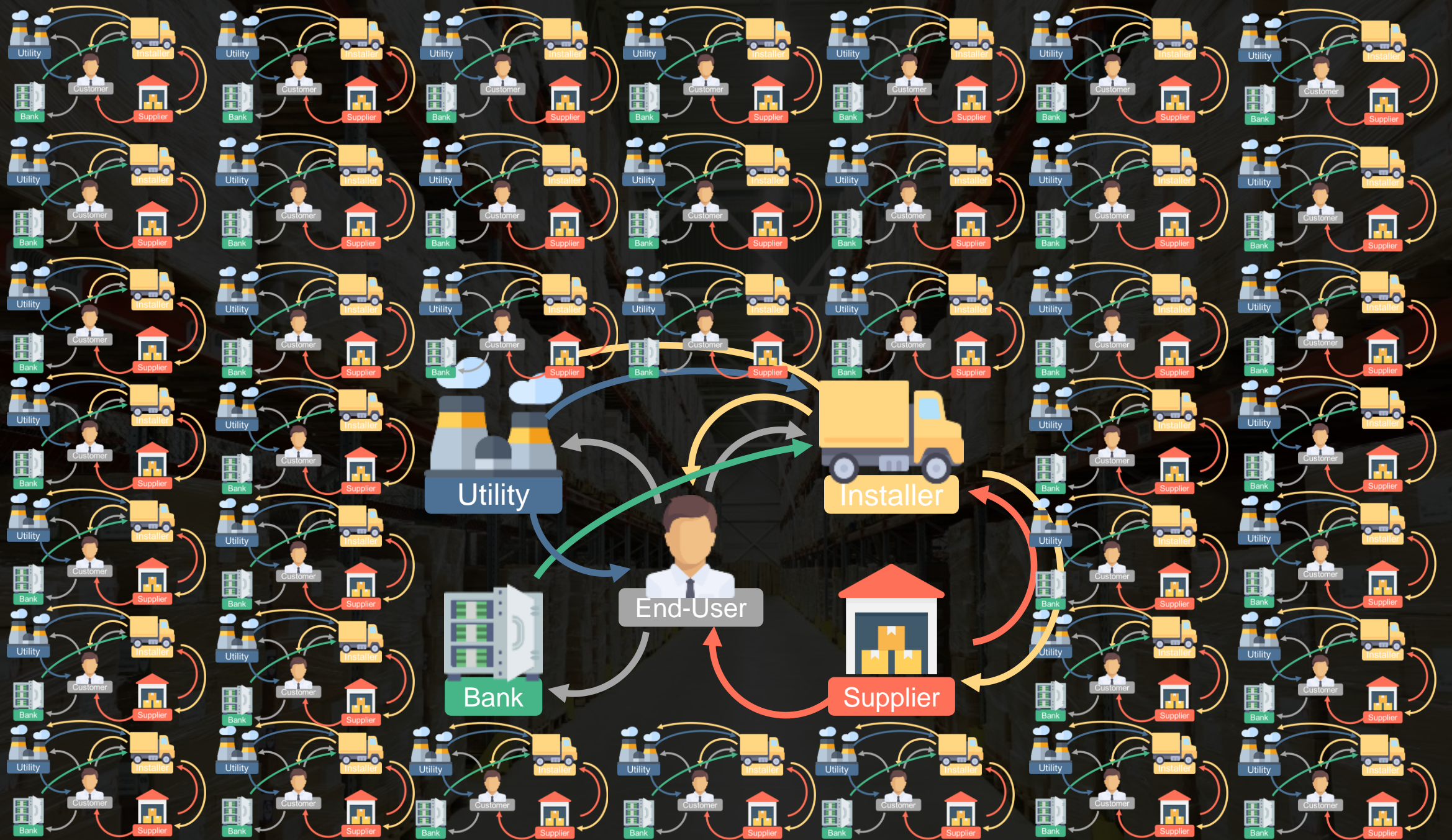
# Problem

## U.S. Annual Building Energy Waste

\$190 Billion

\$133 Billion  
C&I Energy  
Waste





# Efficiency-as-a-Service



## Relax

We handle it all — design, install, and maintain.



## Upgrade

Complete upgrade with zero upfront costs.

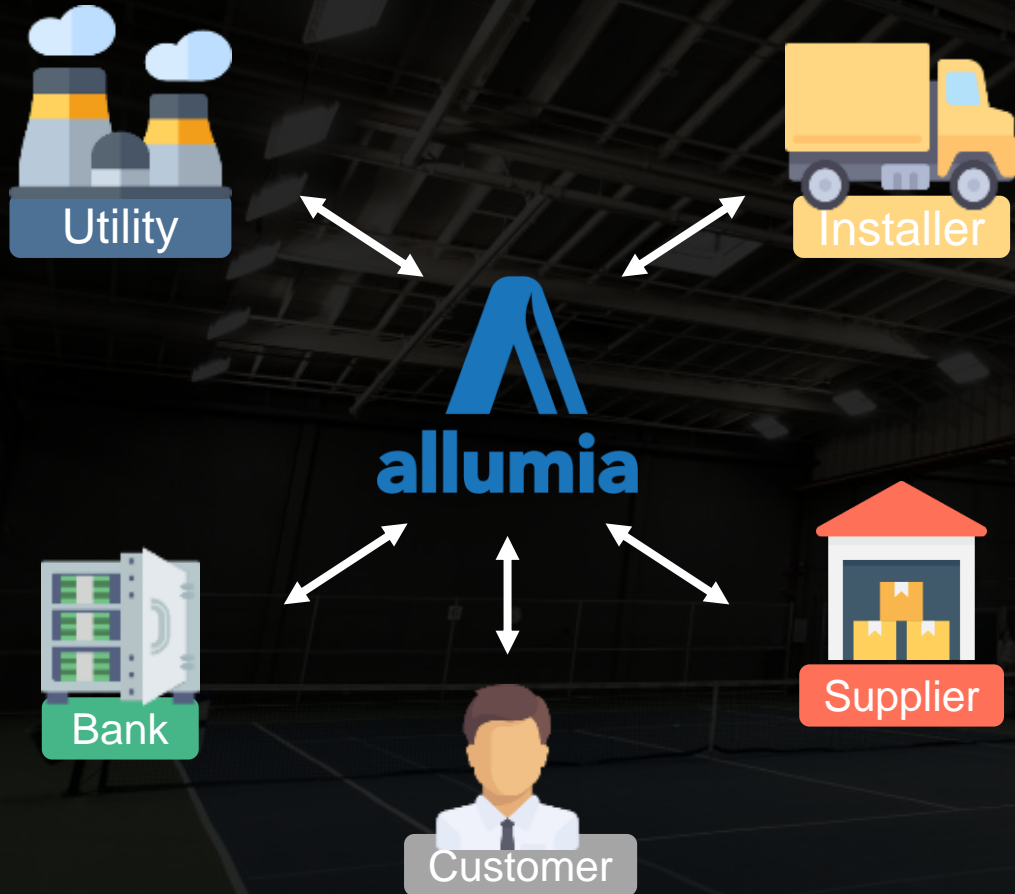


## Save

We only get paid when the customer saves.



# Efficiency-as-a-Service



## Provider

- *No upfront cost* - Fund project
- *Responsibility* - Manage installation
- *Transparency* - Meter performance
- *Service* - Maintain equipment

## Customer

- Pay for value received out of savings generated



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# EaaS

Standardization and simplification bring system-wide benefits.



Customers

Simple, transparent  
energy savings



Trade Allies

Sell, fund, & secure  
rebates faster



Lenders

Standardized, investible  
asset class



More projects &  
happier customers



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# EaaS

Enterprise platform to manage, meter and monetize energy efficiency assets.



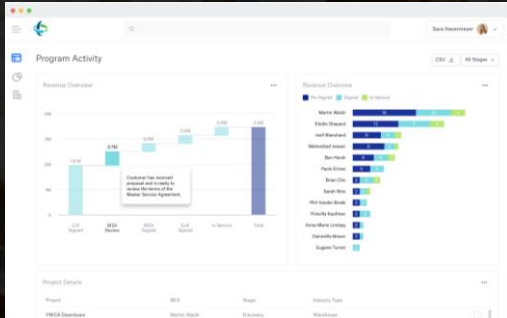
Capital Facilitation



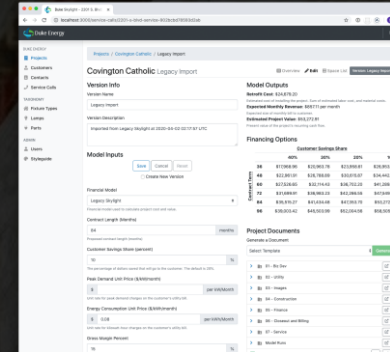
Automation  
& Standardization



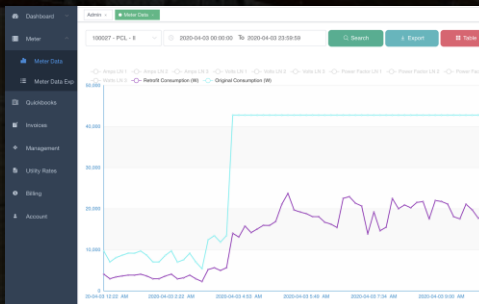
Metering & Billing



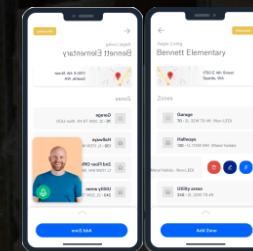
Trade Ally  
Portal



Data Analytics  
and Process  
Automation



Meter Data  
Acquisition and Bill  
Generation



Sales Data  
Acquisition  
Tools



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ECM



Lighting



HVAC



Refrigeration



Retro-commissioning



## Meter Events

From 09/01/2020



Until 09/13/2020



By Channel

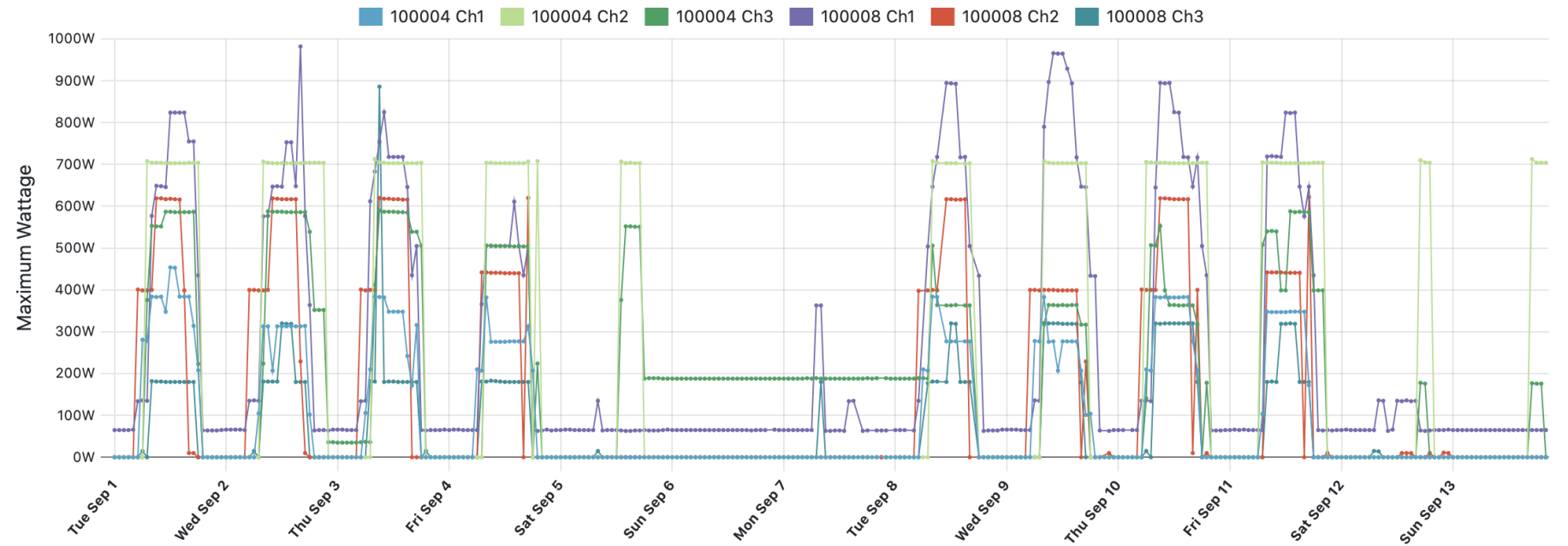


Maximum Wattage



Hour Day Week Month

Reset







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# Billing

Allumia Inc.  
511 10th Ave S  
Seattle, WA 98144  
billing@allumia.com  
www.allumia.com



**BILL TO**

Sample

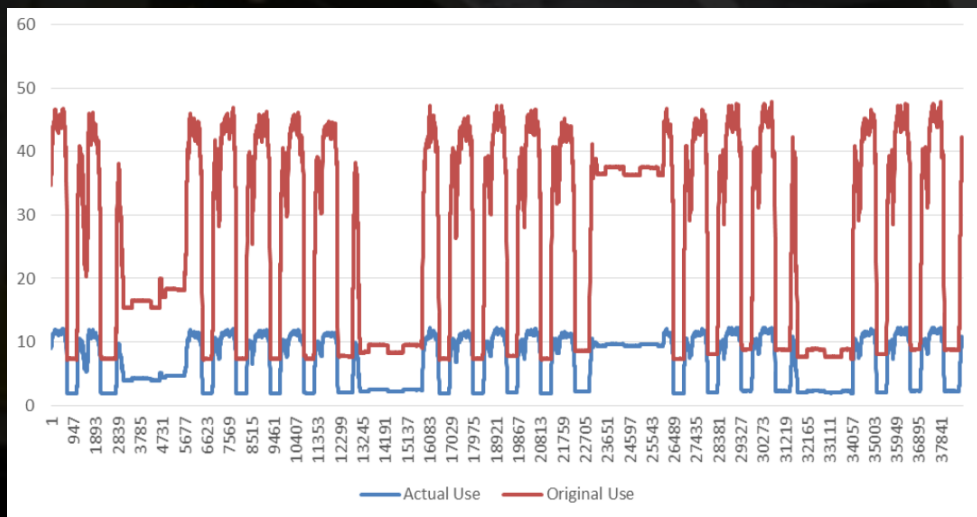
<b>INVOICE</b>	###
<b>DATE</b>	5/7/2020
<b>DUE DATE</b>	5/22/2020

**ACCOUNT #**  
0

**BILLING PERIOD**  
4/1/2021 - 5/1/2021

SAVINGS TYPE	DESCRIPTION	UNITS	\$ PER	\$ AMOUNT
Saved	Site 1 kWh*\$kWh	139,623	0.0725	\$10,122.64
Customer Savings	20 %			-\$2,530.66
<b>Subtotal:</b>				<b>\$7,591.98</b>
<b>Sales Tax 7%</b>				<b>\$531.44</b>

**TOTAL DUE \$8,123.42**



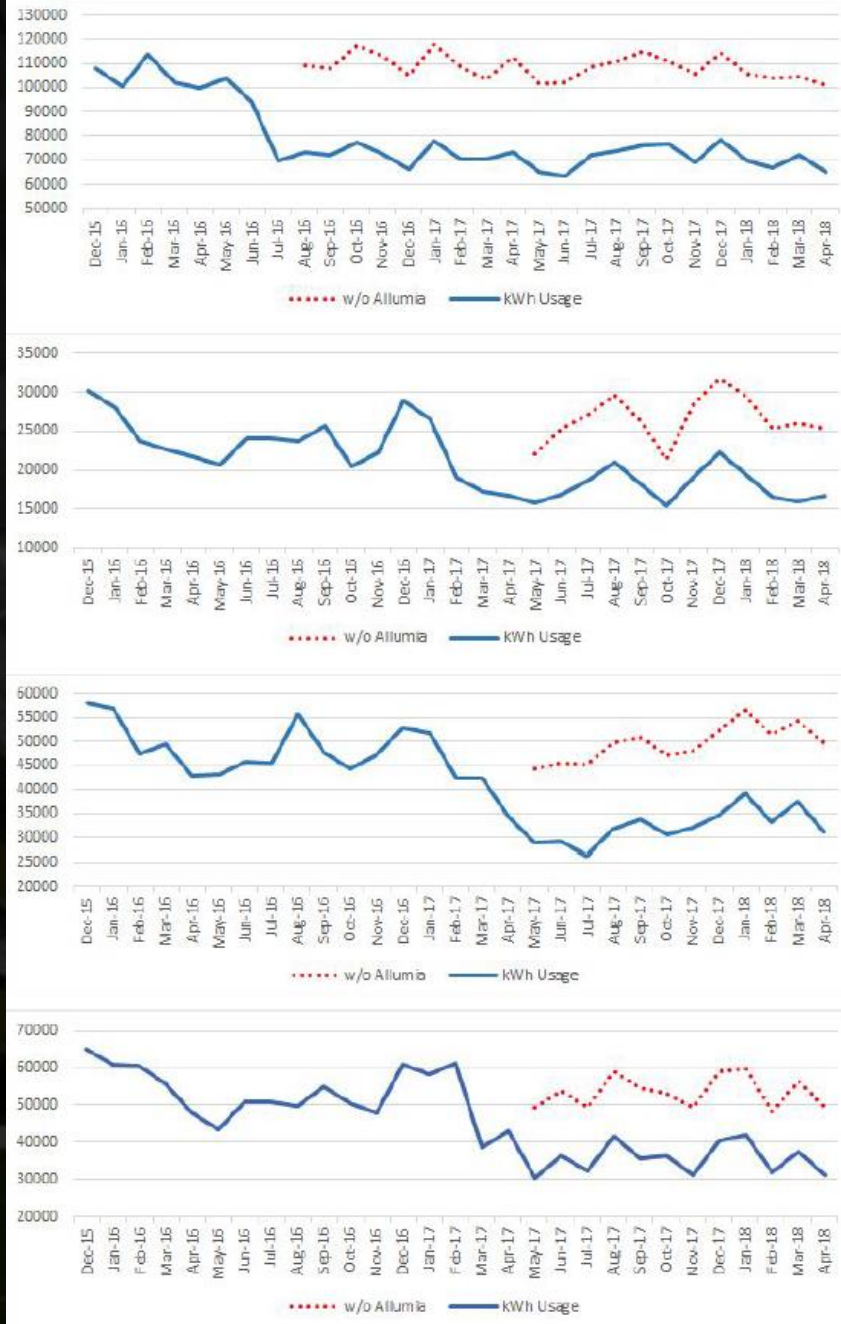
Having issues? Contact us by phone 425 298 7834  
Billing issues: billing@allumia.com  
Service: service@allumia.com





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# Billing





Thank you

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