



Virtual Commissioning™ (VCx™)

Data Driven Solutions

Emily Startz
December 18, 2020

CONFIDENTIAL

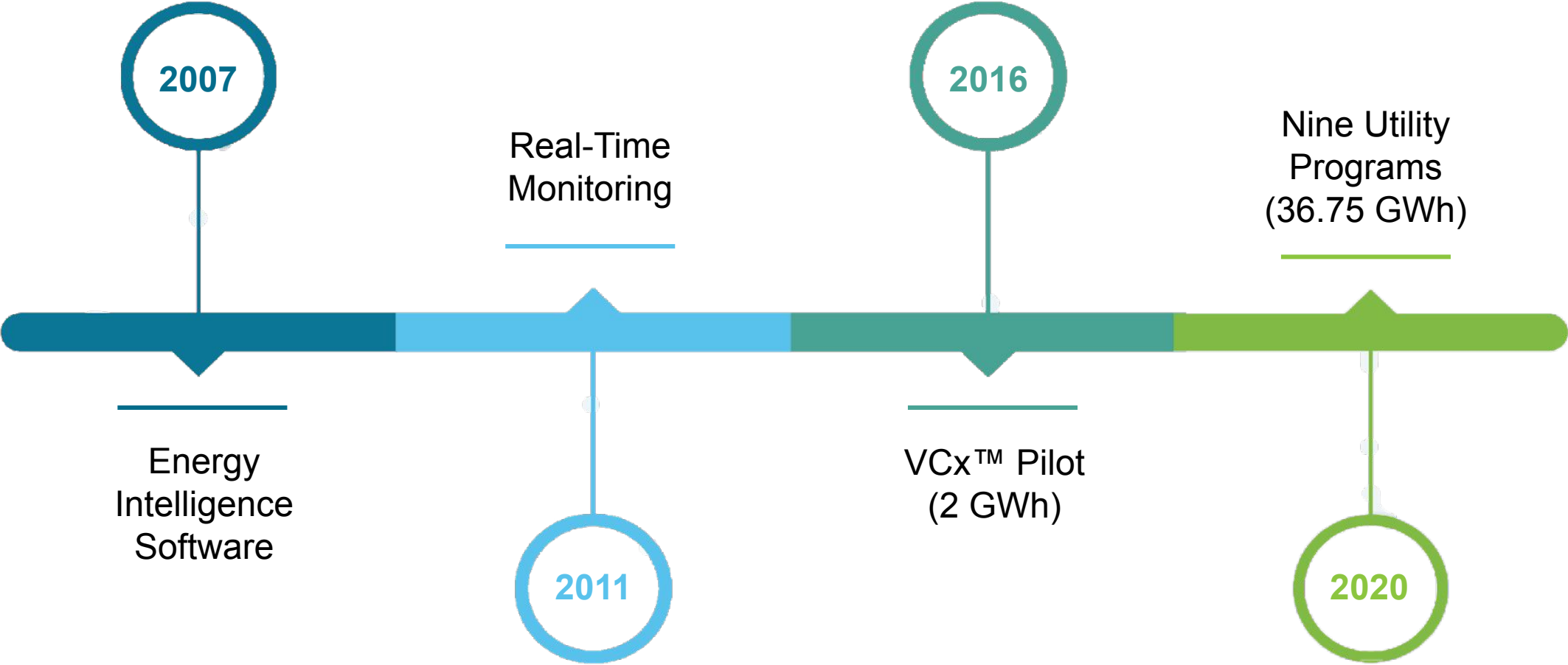


Agenda



- Introduction to Power TakeOff
- Virtual Commissioning™ (VCx™) Program?
- COVID-19 Community Assistance

Who is Power TakeOff?



Our Utility Partners



What is Virtual Commissioning™ (VCx™)?



- Data driven prospect identification
- Remote and virtual engagement
- Traditional commissioning measures
- Pay-for-Performance on evaluated M&V 2.0 savings
- Ongoing savings persistence monitoring

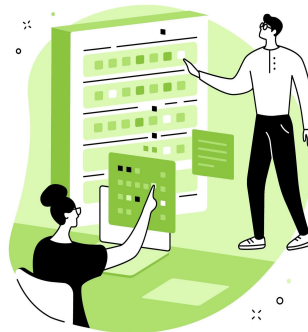
VCx™ Program Process



STEP 1
Data Analysis



STEP 2
Virtually Engage



STEP 3
Implement

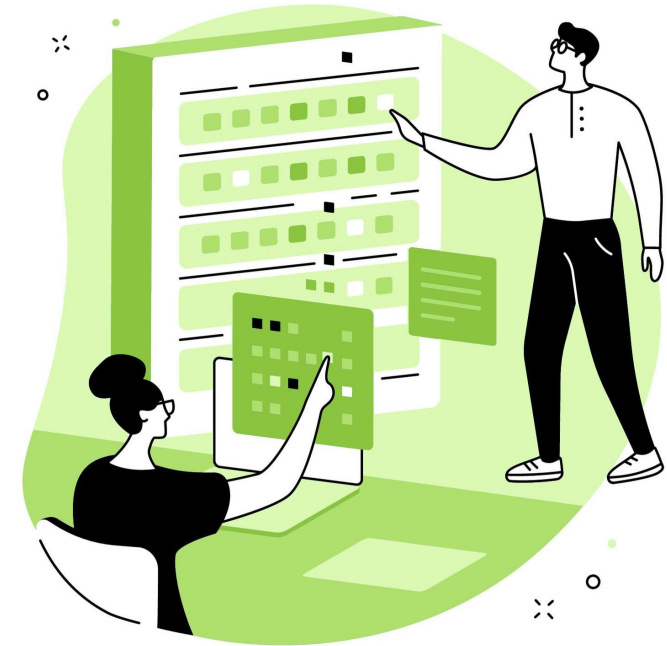


STEP 4
Verify Savings &
Referral

Participant Implementation



- Low Commitment for Participation
 - No pre-qualification process
 - No contract
 - No paperwork
 - No on-site visits
 - No costs



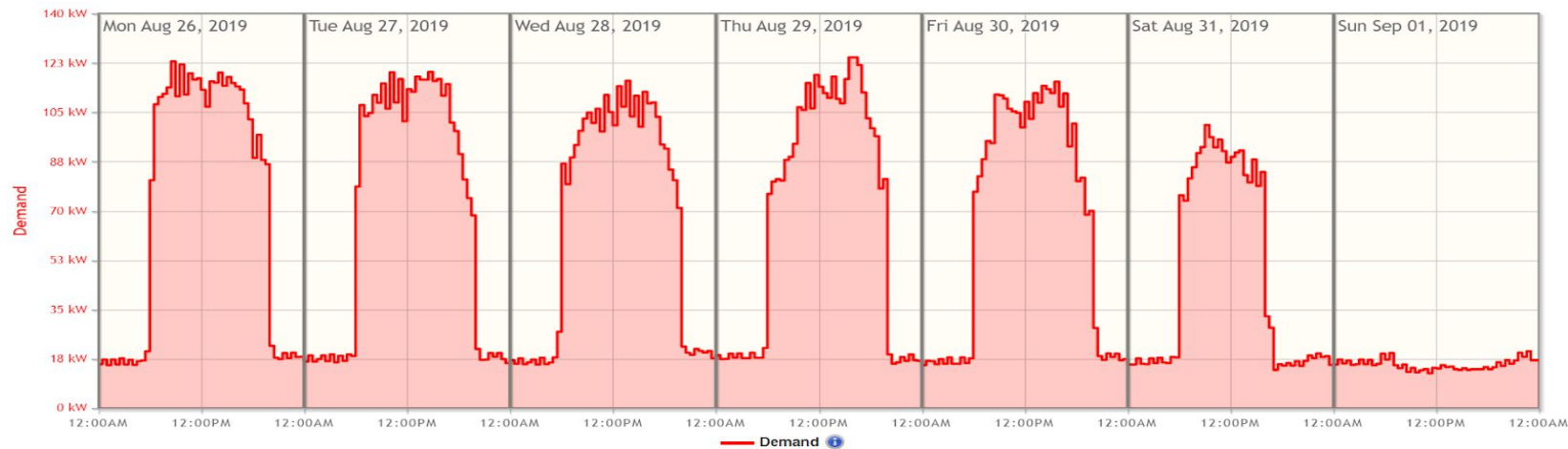
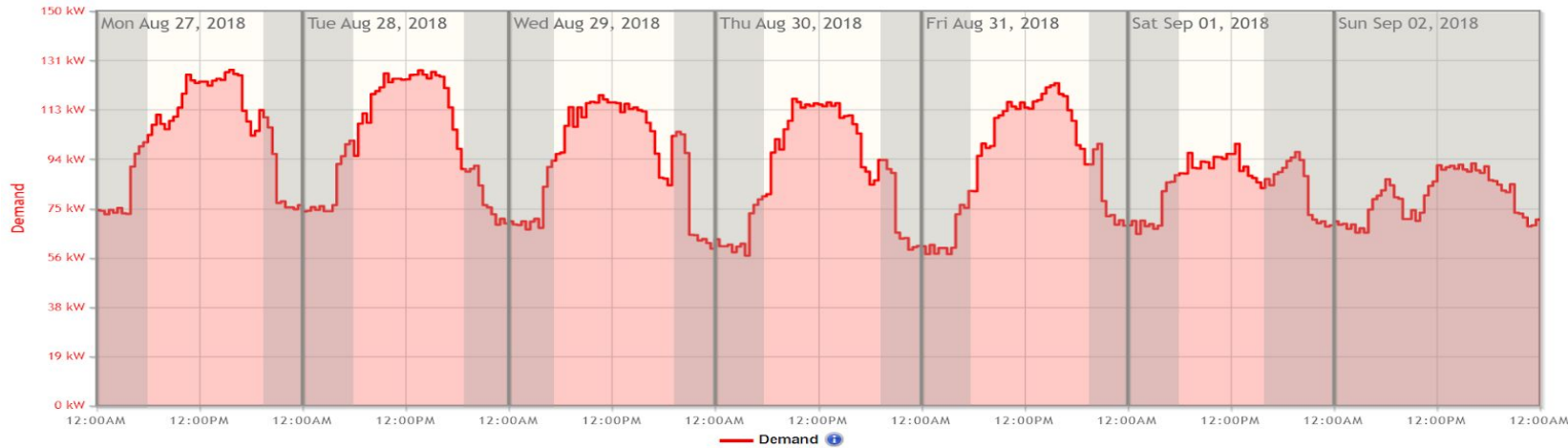


Case Studies

Bank Participant

Annual Energy Savings: 149,800 kWh

Annual Cost Savings: \$13,330



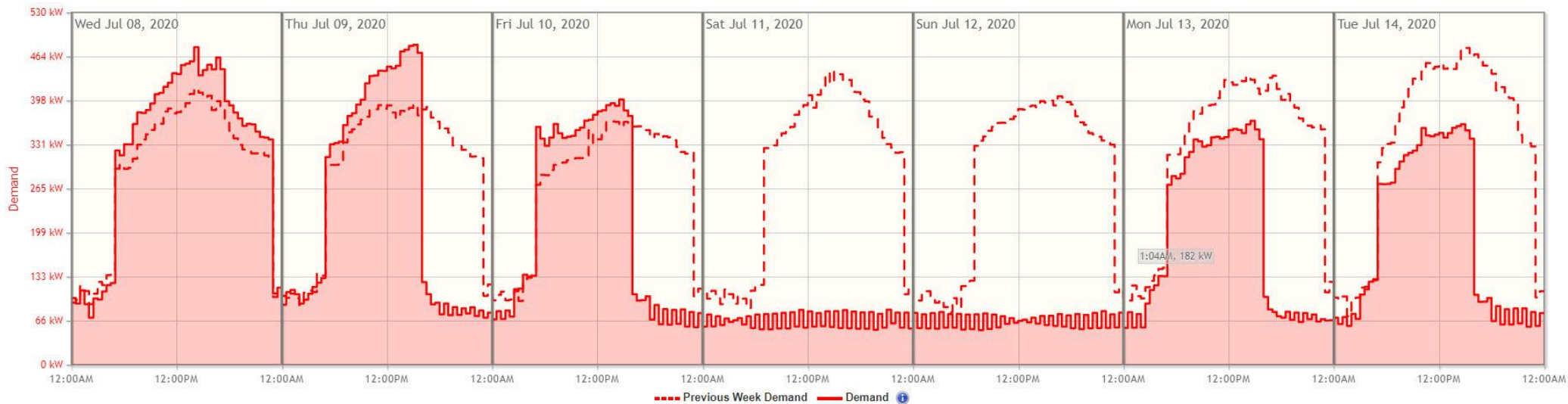
School Participant



Annual Energy Savings: 129,350 kWh

Annual Cost Savings: \$11,255

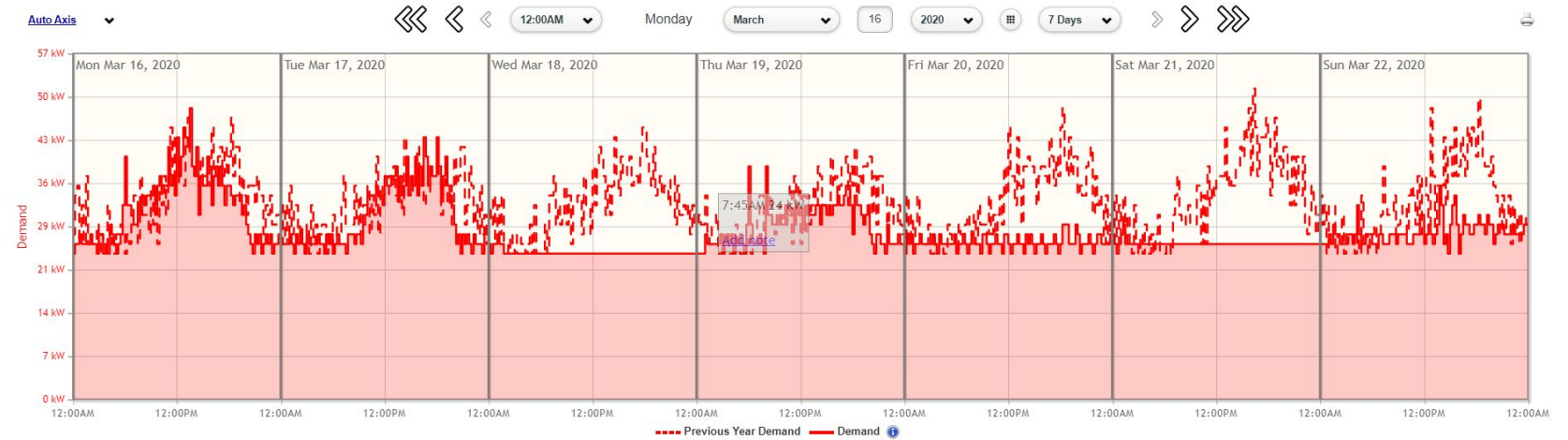
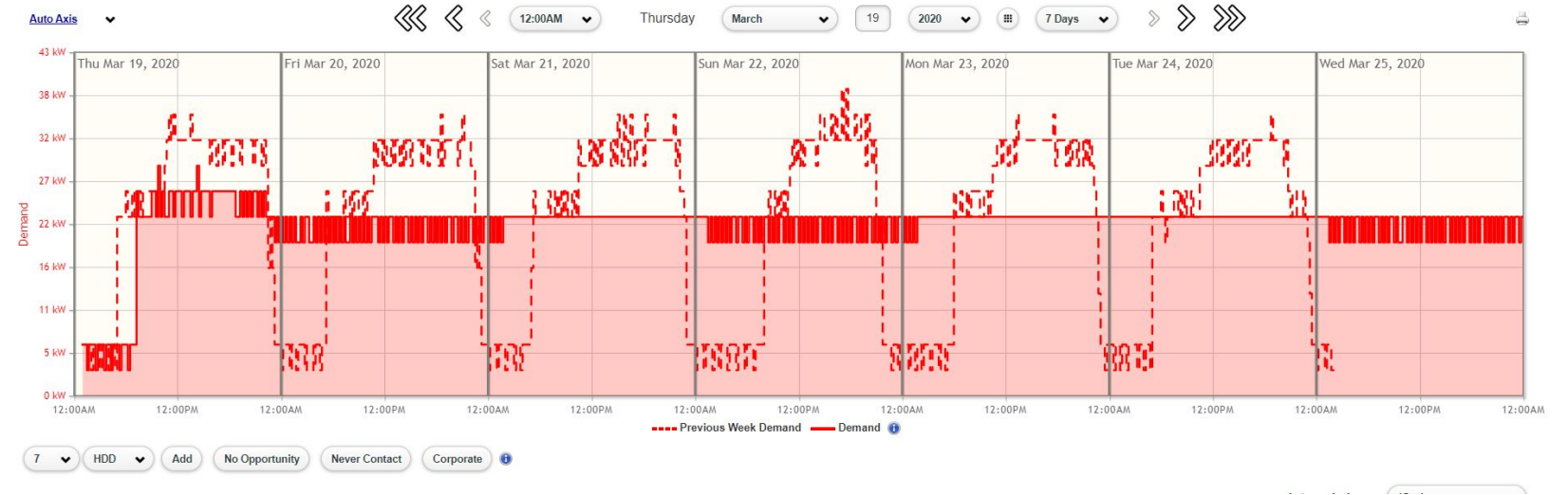
Amounts to: 4,500 more meals for students



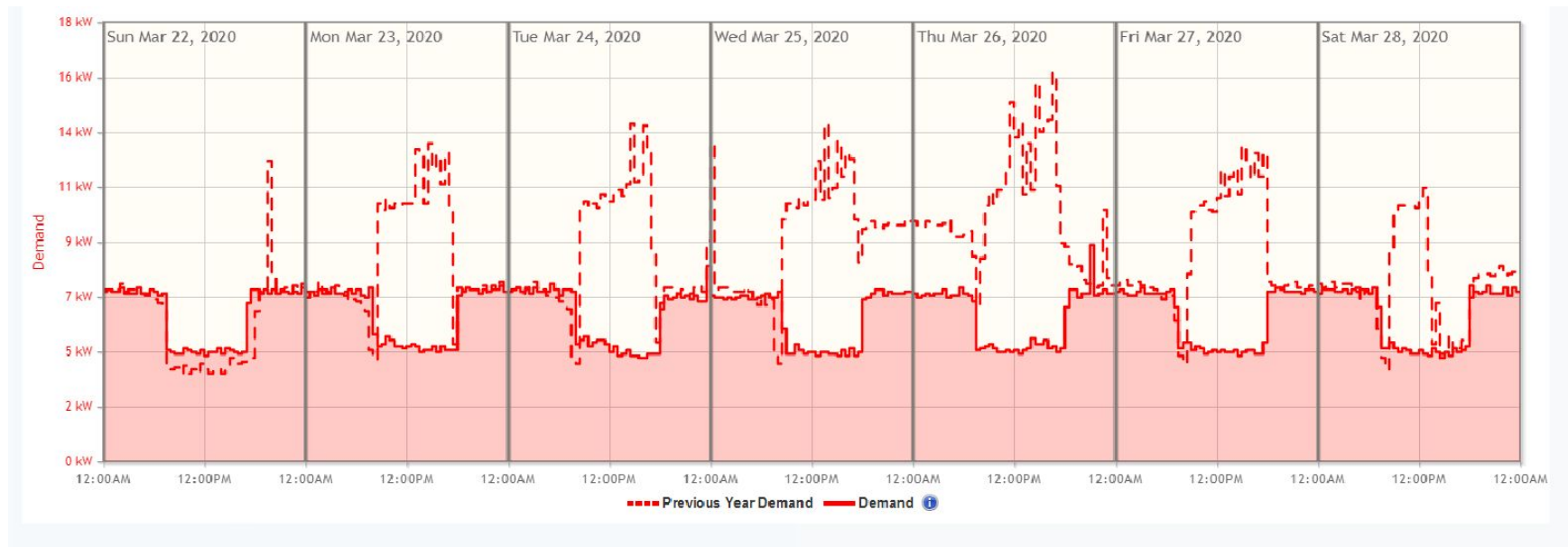


COVID-19 Community Assistance

COVID-19 Shutdowns



COVID-19 Shutdowns



Summary Results



Engaged 350+ businesses

- Estimated Savings Impact: ~12 GWh
 - Over 3 month period, not annualized
- Cash Savings = \$1,000,000

Thank You!



Emily Startz

emily.startz@powertakeoff.com

www.PowerTakeOff.com