Emergency Lighting 2020 COMPARING CENTRAL BATTERY SYSTEMS TO TRADITIONAL ALTERNATE SOURCE'S

LESS BATTERY MORE COVERAGE

DESIGNED & MANUFACTURED



Signtex Inc

BATTERY POLLUTION THE NEXT GLOBAL KILLER?

- Plastic production over the past 7 decades with no real plan on recycling are choking our oceans, streams and rivers, all our aquatic life are in dire peril.
- 80 years of Nuclear w/ NO PLACE TO STORE THAT WASTE
- Now ENERGY STORAGE is the new buzz word, CORDLESS THIS, WIRELESS CHARGING THAT, from electric cars and trucks, toys, to mowers and appliances down to the micro-batteries on circuit board to maintain memory of our digital systems.
- Plastics have MOTHER EARTH on the ropes, batteries will be finish HER off if we do not NOW reduce this toxic use and demand recycling.

LIGHT LEVEL REQUIREMENTS

NFPA 101: In the event of a power outage, the emergency lighting must be transferred to its alternate source within 10 sec. Additionally, battery-powered emergency lighting shall be continuously available for 1.5 hours after the power outage. The emergency illumination shall be spaced to provide initial illumination along the defined path of egress of not less than an average of 1.0 fc and not less than 0.1 fc at the floor of the defined path of egress. At the end of 1.5 hours, the illumination levels are permitted to decline along the path of egress as the emergency power source discharges to an average of 0.6 fc but not less than 0.06 fc .

In order to provide sufficient contrast and subsequent visual acuity, the maximum to minimum illumination uniformity ratio shall be no greater than 40:1.

TESTING

NFPA 101 Article 7.9.3 requires emergency lighting systems to have periodic functional tests. The functional testing is to be conducted monthly for a minimum of 30 sec, with an annual functional test of 1.5 hours required for battery-powered systems. The key constituent of this requirement is the maintenance of written documentation confirming the mandated monthly and annual functional testing visual inspections. NFPA 101 also allows self-testing and self-diagnosis as long as the self-testing is compliant with the manual requirements. For emergency lighting systems where self-testing is computer-based, a computer-generated report detailing the history of the tests is adequate for AHJ review.

CODE REQUIREMENTS

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SIGNTEX CENTRAL BATTERY SYSTEM 2005- TO PRESENT

In 2005 an Architect called us while working on an elementary school and was trying to get a LEED point for innovation by reducing hazardous waste in schools i.e. BATTERIES. They asked us to see how we could reduce batteries in schools.

WE GOT RIGHT TO WORK THE CENTRAL BATTERY SYSTEM WITH MOONLITE FIXTURES WAS BORN

- Thru out the presentation today you'll see
- 1. How we compare to traditional methods
- 2. How we use fewer # batteries and less battery volume per sqft than any other method or system
- 3. Our monitoring and reporting capabilities.



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Conventional Emergency Lighting

K-12, commercial office, retail, hotels all average 20-25 batteries for every 10,000 sqft of building

- A typical High School may range from
- <u>HUNDREDS to EVEN THOUSANDS's</u> of batteries.
- These must be tested monthly a written log maintained on status and maintenance history
- The typical contractor cost to replace one single battery can be over \$200
- LOOK FOR FUTURE BATTERY REGULATIONS



Emergency Lighting: The Conventional Approach

- Most emergency lighting fixtures were designed years ago, with little regard for ease of maintenance or cost of operation.
- Unfortunately, there are no specifications as to the design and performance of these fixtures, only requirements to the space they are in.
- We have bugeyes that boast 70' spacing and those that could not meet code on 10' spacings. AS SOON AS THE CONTRACTOR SAYS "VE"10' FIXTURES GO TO THE 70' LOCATIONS.
- With battery pollution hanging over us like it is, a minimum performance should be required.



EM BATTERY PACKS,

- "REMEMBER WHEN THE PACKS FIT INSIDE THE FLUORESCENT FIXTURES?
- Nor has the industry, built fixtures to house these battery packs , so we are setting them on the back of the fixture, on the tile next to the fixture.
- AGAIN EMERGENCY LIGHTING IS AN AFTER THOUGHT.
- Batteries are subjected to:
 - HIGH AND LOW TEMPS
 - RAPID TEMPERATURE CHANGES
 - HUMIDITY
- Typical useful life: 4-7 Years



Too Expensive

While EM battery packs are \$150.00 on bid day, this can be easily a \$400.00 bill for an end user to get replaced.

And why do we throw away the inverter EVERYTIME?

WHY ARE WE THROWING AWAY ALL THE ELECTRONICS ALONG WITH THE BATTERY, ARE THESE BEING PROPERLY DISPOSED OF ???

AC INVERTERS

Emergency Lighting Inverters

First problem with AC Inverters? They power all lighting fixtures at full light output. This is 85-90% "more battery volume" needed for NFPA101 Requirements

Factory start-up required- \$xx000?

Factory maintenance required

Emergency Inverter branch circuits require Class 1 wiring in conduit

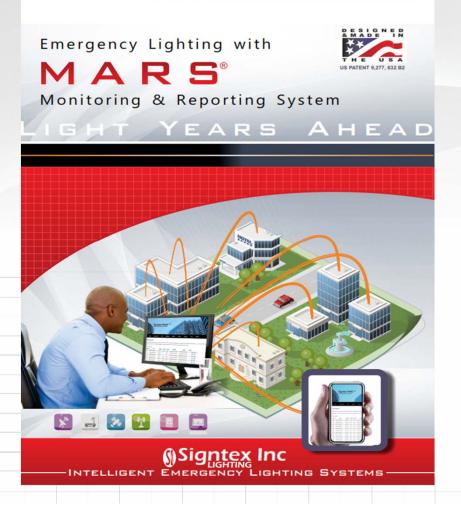
Inverters can require large spaces with special fire ratings and ventilation.

Let's not forget all the GTD's ACLR's etc.

2017 NEC 700.3 Requires back up of AC inverters during extended maintenance



OUR SOLUTION???



Computer Controlled Self- test Diagnostics

Control

The four emergency lighting functions defined in NFPALife Safety Code 101 and UL Standard 924 for Emergency and Power Equipment are tested as follows:

Battery Condition

Every 28 days or sooner if desired, batteries are tested for voltage and discharge rate: Every 12 months, batteries are discharged under full load to confirm minimum of 87.5% of rated voltage after 90 minute discharge. If CONNECTION required, discharge and test timing parameters can be changed.

Automatic Transfer Switch Every 28 days or sooner if desired, the ATS is tested to ensure full load transfer after any loss of AC building utility power.

Battery Charger Function Every 28 days or sooner if desired, the charger is tested for correct charge rate and voltage.

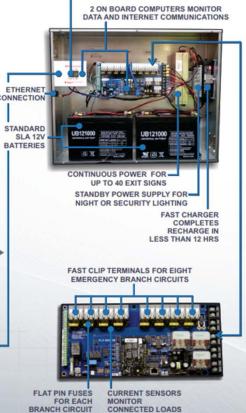
Connected Emergency Load Every 28 days or sooner if desired.

Battery Panel Power Range

Four models are available to supply 100, 250, 500 or 1,000 Watts of emergency power for 90 minutes at 24 VDC.



DATA DISPLAY SHOWS COMPLETE SYSTEM STATUS AND DIAGNOSTICS



Signtex Inc

1 TOUCH AND BUILDING IS NOTIFIED "POTENTIAL EMERGENCY" If you have active shooter drills, or ANY building wide emergency notification Signtex Life Safety system can also double as silent notification: 1 TOUCH AND YOUR PEOPLE KNOW TO TAKE SHELTER We can also tie into your fire alarm, so any time the fire alarm comes on, we can either come on and stay on or flash, Example: active fire alarm, : flash / lose power switches to full on. ALL TO BE WORKED OUT DURING PROGRAMMING

Emergency Lighting

ACTIVE SHOOTER EMERGENCY ALERT ONE TOUCH ACTIVATION FROM SECURE LOCATIONS IMMEDIATE EGRESS SIGN ACTIVATION

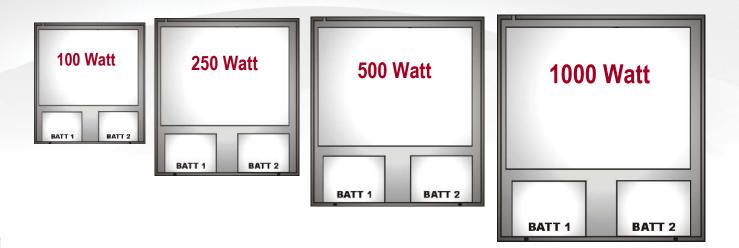
Emergency Lighting Central Battery System

MARS Signtex Inc

NFPA "ASHER" ACTIVE SHOOTER HOSTILE EVENT RESPONSE



100 to 1000 watts of emergency power to any combination of Signtex products

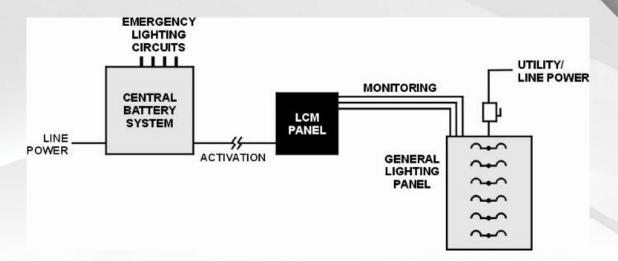


- Minimum of 90 minutes.
- FEMA SAFE ROOM?

12

• 120 MINUTES NO PROBLEM.

Local Branch Circuit Monitoring Option



•Monitors the status of up to eight (8) branch circuits.

•If any monitored circuit breaker is opened, a signal will be sent to a CBS panel to activate emergency lighting in the monitored area.

•Enables compliance with NFPA Life Safety Code 101 (2009), Para 7.9.2.3.



Central Battery System Easy to Maintain

www.signtexlighting.com

10/16/2020

ELC

- Standard lead- calcium batteries can be purchased from stock at commercial battery suppliers
- Battery removal and replacement can be performed in minutes by in- house personnel. No Special Training Required!
- Open One Door to Service 100 Fixtures





Central Battery System Easy to Wire

 Up to eight 24V emergency branch circuits with wire size from #18AWG to #8AWG can be installed with 1-hour rated metal jacket type "MC" cable, per NEC 700.9 (d)(1). If required, loads may be rated for Class 2 wiring. Hard conduit Class 1 wiring is not required unless specified by local codes.

10/16/2020

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WORKING DRAWINGS

Signtex will not ship a job until we have done all photometrics, low voltage schematics and load charts

ELC

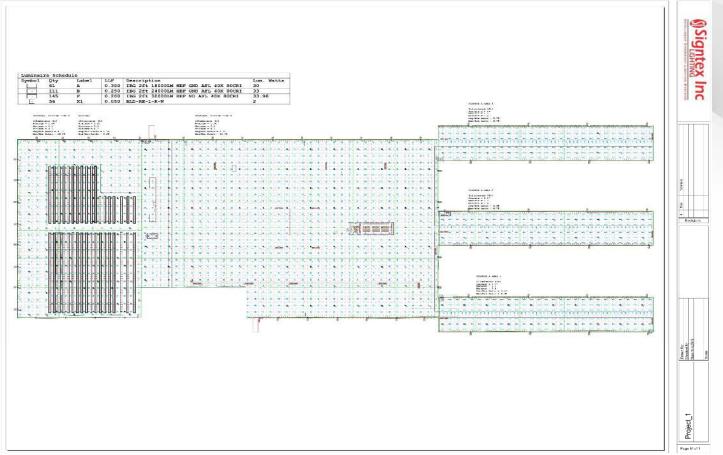


SIGNTEX HIBAY SOLUTION 1.5 MILLION SQFT DISTRIBUTION

COMPLETE FACILITY EGRESS POINT X POINT CALCULATION

THE WORK WE DO ON EVERY PROJECT

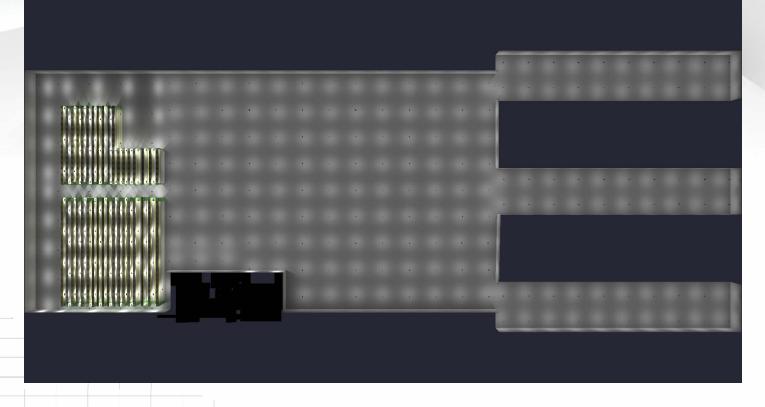
Every project complete egress photometrics are first completed



SIGNTEX HIBAY SOLUTION 1.5 MILLION SQFT DISTRIBUTION

COMPLETE FACILITY EGRESS POINT X POINT CALCULATION

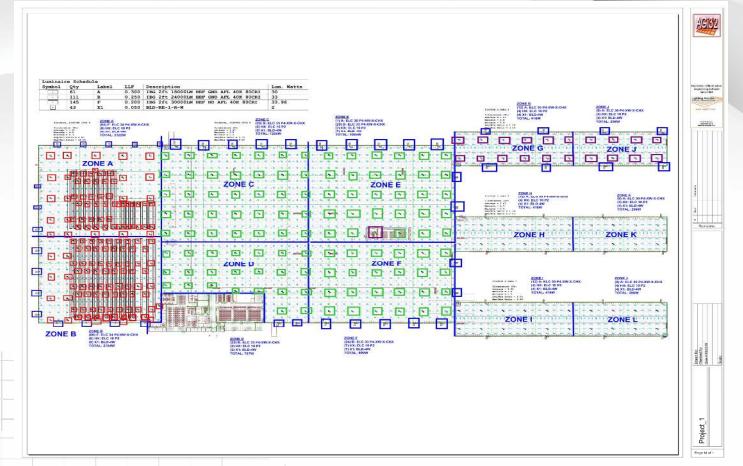
Every project complete egress photometrics are first completed, Renderings are always generated for review



SIGNTEX HIBAY SOLUTION

ZONED FOR CBM UNITS

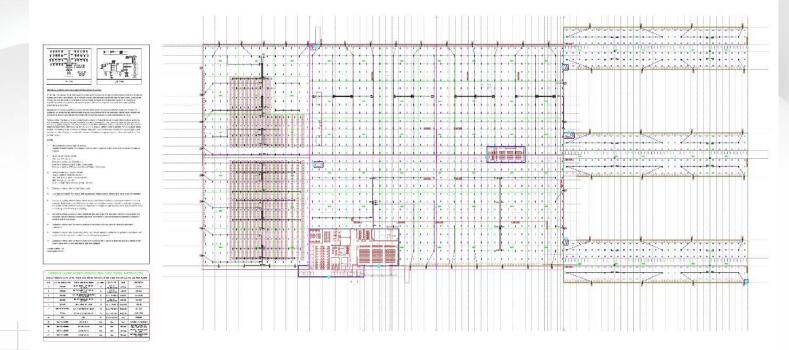
The facilities are zoned for Central Battery location.



SIGNTEX HIBAY SOLUTION

Circuit Design

Every project is circuited displaying all low voltage schematics along with wire sizing for voltage drop calculations completed.



Load charts

10/16/2020

ELC

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Emergency Lighting Control (ELC) for LED Luminaires



ELC

 Component UL Standard 924, for field or factory installation in the Fire and Electrical Enclosure of any LED fixture

Normal lighting operation is not affected by ELC operation. Compatible with all types of dimming and lighting controls.

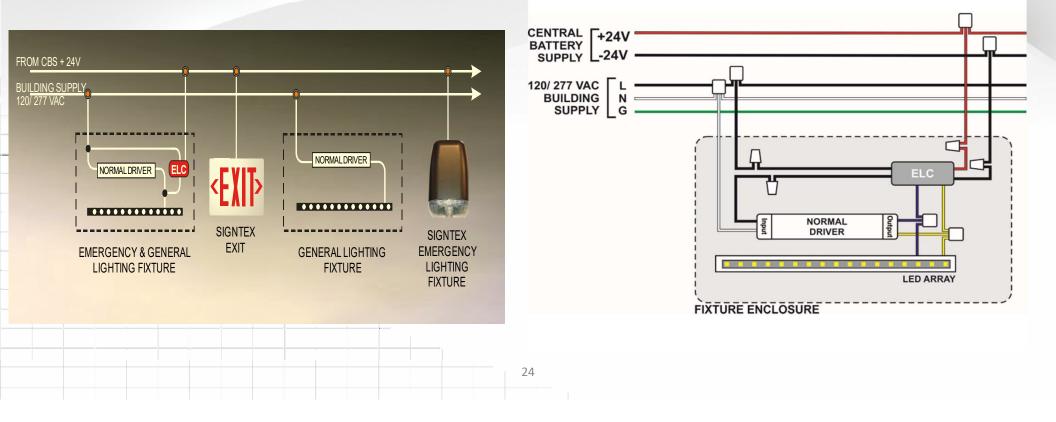
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10/16/2020



Typical Wiring ELC: Emergency Lighting Control for LED General Lighting Fixtures

ELC





BUG EYE K-12 SCHOOL SOLUTION

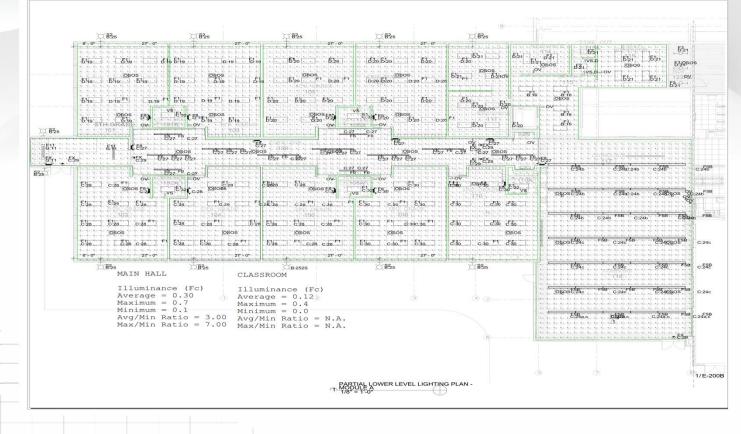
DOES NOT MEET CODE

School with BUGEYES

This School is typical of the kinds of things we specified daily. Too often Engineers depend on spacing recommendation on fixtures cut sheets rather than actually running calcs. As you can see , we ran calcs on this

example , it grossly fails to meet code for light levels.

Total of 6 bugeye fixtures for the main corridor and an average illuminance of .3 ftc

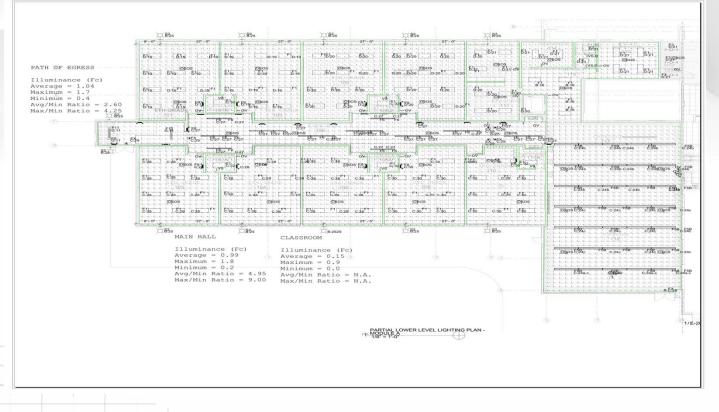


BUG EYE K-12 SCHOOL SOLUTION

School with BUGEYES

After this was pointed out to the architect it was changed to 15 bug eyes in the same corridor to achieve 1.04 ftc in a designated path of egress To be code compliant. In researching contractor labor costs, there is approximately \$150.00 in pipe, wire, boxes , fittings and labor in the walls, along with \$75.00 for a quality bugeye with nicad batteries, self diagnostics that can to achieve 30' spacing which brings bugeye cost to over

\$225- PER EMERGENCY POINT



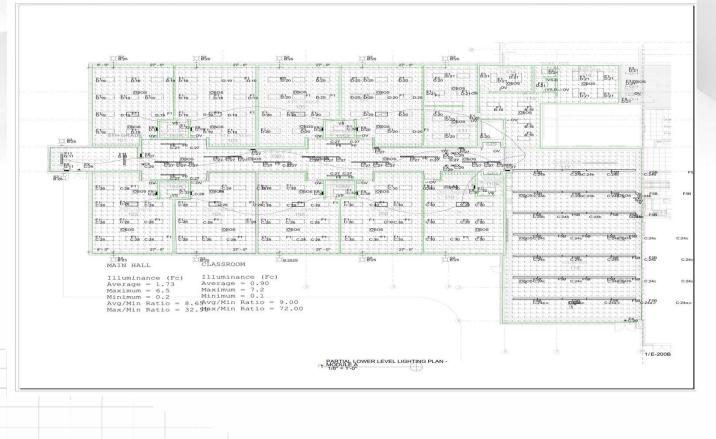
SIGNTEX ELC K-12 SCHOOL SOLUTION

School w/ SIGNTEX Emergency Lighting Controllers

Signtex ELC? 7 ELCP2's factory installed for the same corridor, 1.74 ftc ave on every sqft of the hall. NO DESIGNATED PATH REQUIRED

PULLING CLASS II LOW VOLTAGE MC CABLE

2 12v batteries in 1 CBM cabinet for every 20,000 sqft of building.Pulling only class 2 low voltage to each em fixture.



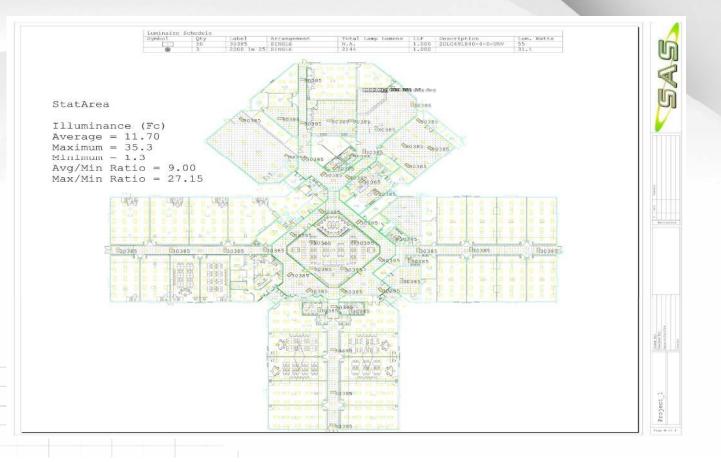
INVERTER K-12 SCHOOL SOLUTION

School with Inverter

This School originally specified with 3KVA inverter + exits Inverters power everything @ full light output. We DO NOT NEED 11.7 ftc, WE NEED 1 FTC AVE .1 MIN

53 4000 LUMEN 2X4, 7 EXITS 60 EMERGENCY POINTS

\$4000.00 BATTERY REPLACEMENT EVERY 8 YEARS



SIGNTEX K-12 SOLUTION

School with SIGNTEX MARS

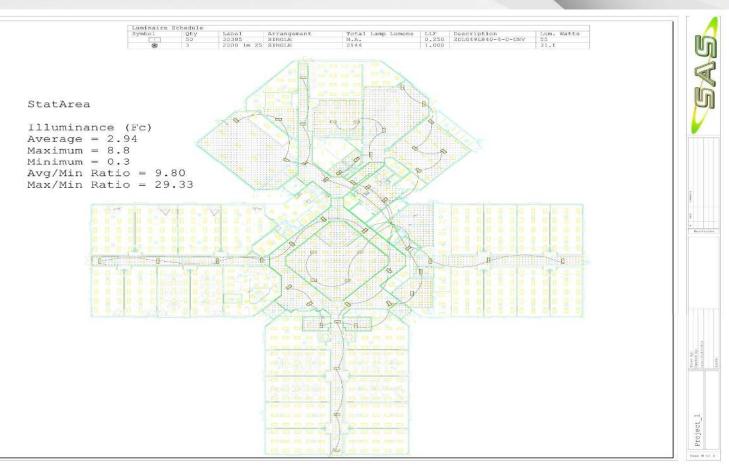
Signtex Mars with 53 ELC's, 7 Exits 1 CBM 500

Tests itself every month, stores the data in the cloud and sends an email with every test.

Your building loses power over the weekend?

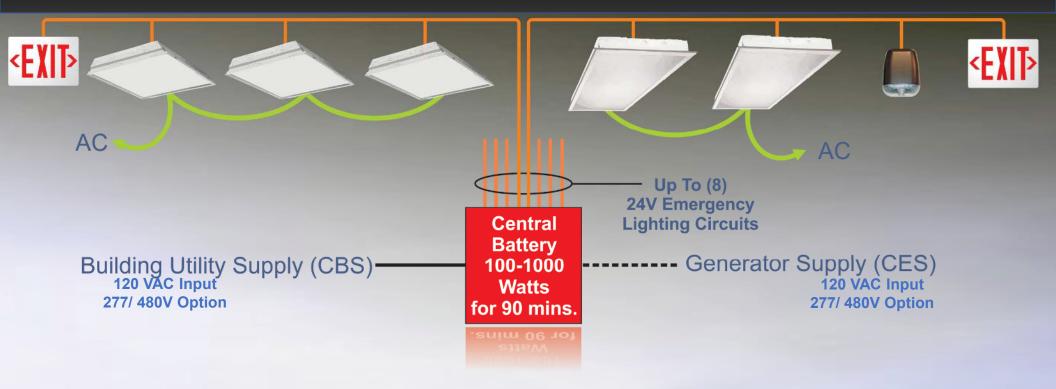
GET AN EMAIL NOTIFICATION W/ AN OUTAGE DURATION REPORT

\$150.00 SYSTEM BATTERY REPLACEMENT EVERY 6-8 YEARS



The Signtex Solution: Central Battery with MARS

All Emergency Fixtures Operate From One Power Source at 24 VDC



Reduces number of batteries per building by more than 100:1 compared to unit equipment

INDUSTRIAL / WAREHOUSE

Emergency Lighting with

NARS

Monitoring & Reporting System

HIBAY INTEGRAL BATTERY PACK SOLUTION

HIBAY INTEGRAL 30 WATT BATTERY PACKS

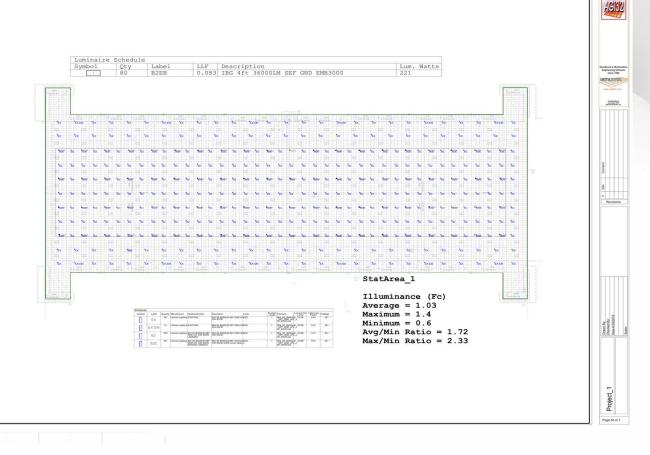
REQUIRED 80 30 WATT FIELD INSTALLED BATTERY PACKS@ \$250.00 EA. \$20,000.00 PLUS LABOR, LOTS OF WIRES

Hard to actually verify light levels, battery packs milliamp rating different than the ambient drivers?

80 battery packs @ 30' LIFT REQUIRED

REPLACEMENT COST : could be as much as \$500.00 EA with distributor markup and contractor labor

\$40,000.00 TOTAL COST BATTERY REPLACEMENT EVERY 4-5 YEARS. IF ANYONE "EVER" MAINTAINS THEM



SIGNTEX HIBAY SOLUTION

SIGNTEX MARS \$14,550.00

Signtex Mars with ELC, 2 CBM1000 56 ELCP4 Tests itself every month, stores the data in the cloud and sends an email with every test. Your building loses power over the weekend?

GET AN EMAIL NOTIFICATION W/ AN OUTAGE DURATION REPORT

4 BATTERIES @ EYE LEVEL

TOTAL BUILDING BATTERY REPLACEMENT \$300.00 EVERY 6-8 YEARS



IGI32

ELC FOR HIBAYS

Emergency Lighting Control For Use With Series CBS Central Battery System for Emergency Lighting

GENERAL DESCRIPTION

ELC converts an LED luminaire to emergency lighting operation, powered from a Signtex central battery system. Constant power output is factory adjustable to optimize emergency illumination level and fixtures may be on, off, switched or dimmed in normal mode without affecting emergency operation. General lighting fotures with ELC may be combined with MOONLITE LEDTM emergency luminaites and exits in the central battery system, as required.

Typical applications for Type P4 may include high-bay luminaires with normal power range from 50W to 400W, and AC LED driver output up to 210V.

All Signtex central battery systems Series CBL and CBM include fully automatic self-test, self-diagnostics. Series CBM includes the MARS™ Monitoring and Reporting System which provides cloud-based internet communication and fault reports delivered automatically via email for all components of the emergency system.

CONSTRUCTION & OPERATION

 Factory or field installable in the Fire and Electrical Enclosure of listed fixtures. Normal lighting operation is not affected by ELC operation.
 Compatible with all types of dimming and lighting controls.

ELECTRICAL

· Input24VDC.

 Constant emergency power output is factory adjustable from 15W to 60W. Up to 4 Channel output for operation in luminaires with up to 4

drivers. Input voltage option to 480 VAC.

Output voltage auto sensing range up to 210V.

 Adjustable emergency lumen output allows optimum settings for any fixture to equal or exceed requirements of NEC and NFPA 101 codes for varying mounting heights and other conditions

 Available for LED fixtures operating from 50W to 400W or higher in normal mode.

CODES

10/16/2020

 ULListed in compliance with ULStandard 924 and CAN/CSA
 C22.2 No. 141-15 for field or factory installation in Fire and Electrical Enclosure. All Signtex Central Battery Systems and MOONLITE LED emergency fixtures are Listed to UL Standard 924.

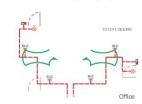
FIXTURE SCHEDULE CATALOG NO MODE

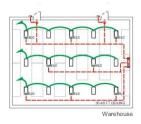
APPROVAL	JOB INFORMATION	



Series ELC

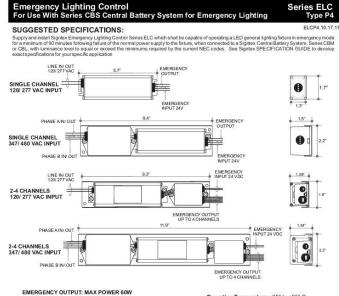
Type P4











Option Voltage V2......60-210 VDC; 100-290 mA Operating Temperature: -35° to +65° C Max Ambient Temperature (Ta) 65° C Max Case Temperature (Tc) 85° C

ORDERING INFORMATION: Example: ELC12P4-48W36-CH2

ELC	12	P4	-48W	36	-CH2
MODEL SERIES	EMERGENCY POWER WATTS	PACKAGE TYPE	FIXTURE NORMAL POWER WATTS	NORMAL DRIVER MAX OUTPUT VOLTS	OPTIONS
ELC	X Watts ¹	P4	XW=X Watts	X Volts DC	CHX = X Channels ² V1 = 60 - 180 VDC:
GAS	Based on lumen output required	Inc			100 - 330 mA V2 = 60 - 210 VDC: 100 - 290 mA HV= 347/ 480 VAC Input ² X= Number of normal drivers install



DISTRIBUTOR:

s installed

RETAIL APPLICATION BATTERY PACKS & BUGEYE VS CENTRAL BATTERY



TYPICAL BIG BOX STORE

41,000 SQFT UNIT AND BATTERY PACK EQUIPMENT

50 EMERGENCY POINT'S 50 BATTERIES TOTAL

10 - 14 WATT BATTERY PACKS, 17 - 20 WATT BATTERY PACKS, (LIFT REQUIRED)

7 - 7 WATT BATTERY PACKS,

- 2 10 WATT C/W BATTERY PACKS,
- 1 ELM6
- 2 ELRG

12 EXIT SIGN BATTERIES,

Must be tested monthly, a log

maintained and the fixtures

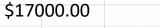
maintained

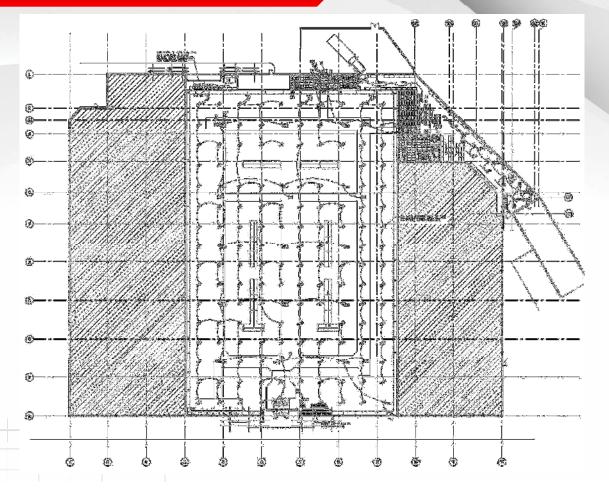
ESTIMATED INTIAL MATERIAL COST

\$10,500.00

ESTIMATED EMERGENCY BATTERY

REPLACEMENT EVERY 4-5 YEARS





KOHLS

"VIDEO COMPARIOSN LINK"

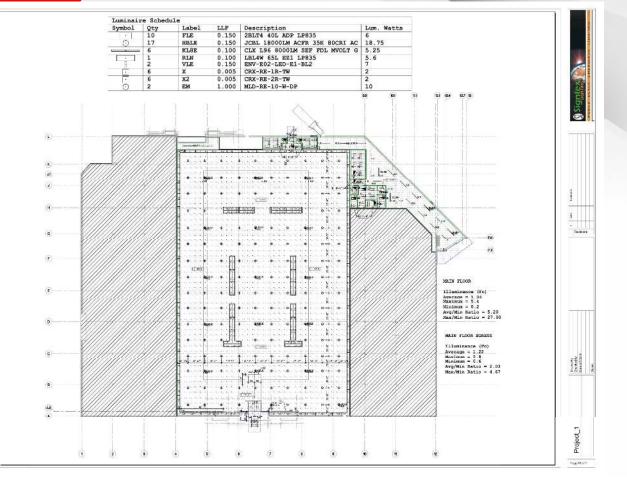
https://www.youtube.com/watch?v=SaOC3k8cbLY&t=5s

41,000 SQFT SIGNTEX MARS W/ELC

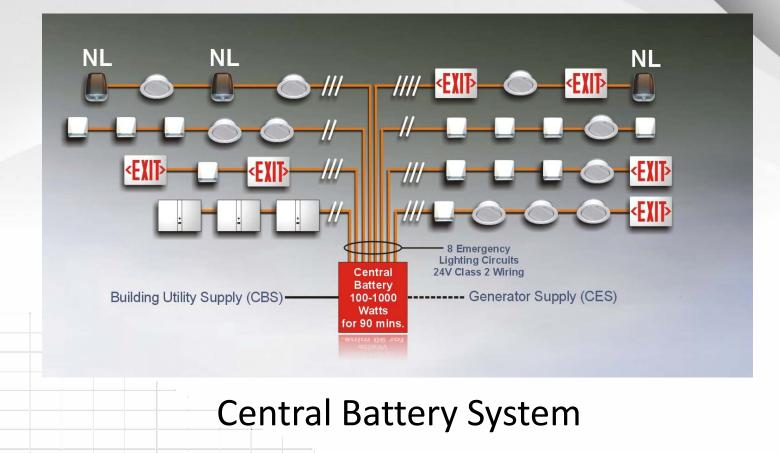
WE ARE THE "BIG BOX SOLUTION"

50 EMERGENCY POINT'S 2 BATTERIES TOTAL 1 CBM500 Tests itself every month, stores every test ever run, sends an email with every test. GET AN EMAIL NOTIFICATION W/ OUTAGE DURATION REPORT, (a single breaker trips get a report) 2-12V BATTERIES PER STORE 38 ELC'S, 2 MLD'S 12 EXITS (10 YEAR WARRANTY) \$8800.00 INITIAL MATERIAL COST

\$150.00 SYSTEM BATTERY REPLACEMENT EVERY 6-8 YEARS

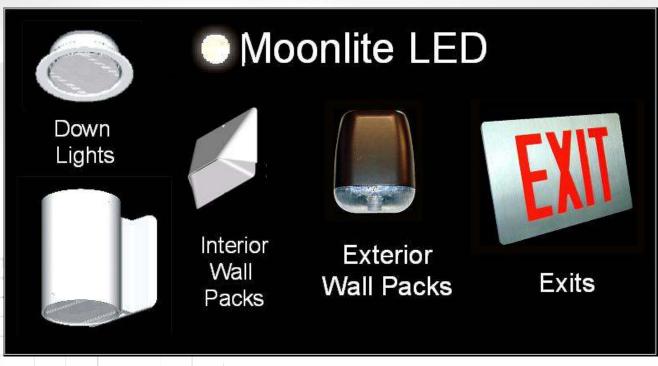


All fixtures operate from one power source



39

Moonlite LED: Low Power & High Brightness LED FIXTURES



No lamp service during a typical building lifetime.

Ultra Thin RAPIER DIE CAST

- Rugged Ultra Thin Die Cast Aluminum LED emergency exit only 5/8" thick.
- Looks like a recessed sign when colormatched to mounting surface.
- Clear polycarbonate security covers are available, only 1" height above surface.
- Open face models with Custom Graphics Available.









Services Offered,

- Submittal Documentation & Support
 - Circuit design and full layouts on specification CAD drawings
 - Load calculations and wire size selection
 - Fixture Schedule
 - Detailed Riser Diagram
 - IES photometric Point to
 Point layouts



